



EDUCATION SPECIALIST SERVICES 4KIDS

Education Specialists Services 4KIDS Proposal

**Verle Lawson English
CEO**

www.eds4kids.com

Education Specialists Services 4KIDS
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Dear Sir or Madam:

Education Specialists Services 4Kids (EDS4KIDS) is a support service dedicated to connecting system involved youth and children and their Educational Rights Holder (ERH) to the proper resources necessary to achieve academic success. EDS4KIDS has been operating successfully since 2014 in Los Angeles County working with the Department of Children and Family Services (DCFS) for the past seven years and the Department of Probation (DPO) for the past three years.

EDS4KIDS has managed to increase their referrals within the last three years to average 1000 student referrals per month. The exponential growth serving the County of Los Angeles shows the success and strength of our efforts. Considering these accomplishments, we would like to extend our services to nearby counties in order to help more students achieve academic stability and success.

EDS4KIDS is currently made up of 35 qualified Education Specialists (ES) who work with the educational systems, social services, agencies of justice and education right holders to create effective plans for each student to achieve a successful outcome. The ES team also works to provide intervention services while maintaining work expectations including accountability, integrity and leadership. Our team provides monthly training to social services and newsletters to ensure everyone is connected and in good communication.

Every member of the EDS4KIDS team has earned education credentials in either school administration, pupil personnel services, special education or teaching. The ES team has experience in administrative services, student counseling and ensuring psycho-educational assessments are completed in a timely manner by school psychologists.

We look forward to helping students move onward and upward. We feel we are an integral part of making a difference in a students' educational journey and we can transform their lives in a way that increases individual strength, self-sufficiency and wellbeing far beyond the classroom.

Sincerely,

A handwritten signature in cursive script that reads "Verle Lawson English".

Verle Lawson English
Chief Executive Officer



Education Specialist Services 4KIDS Services

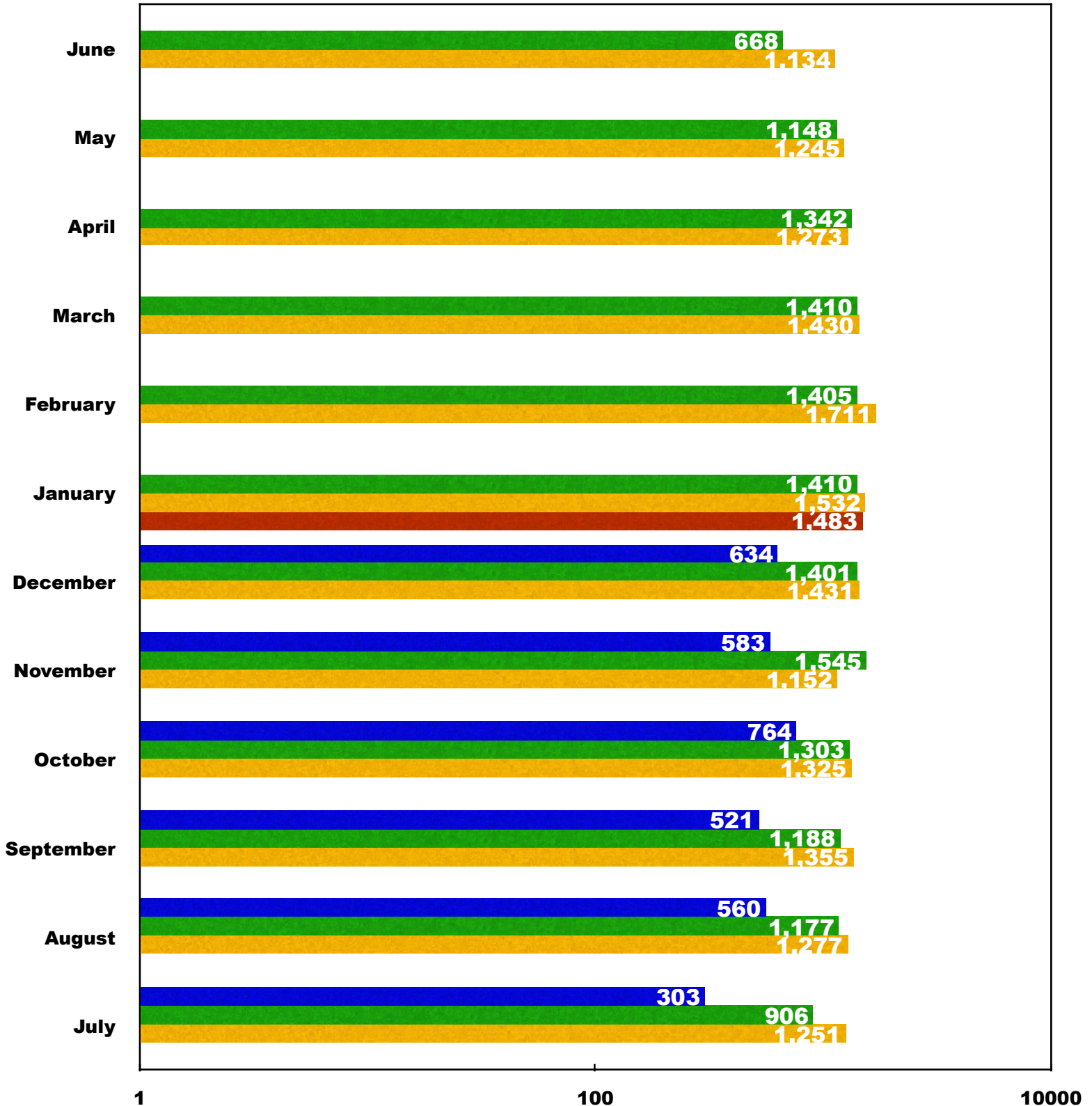
We provide consultation and support in the following areas of education:

- 🍎 **Academic Achievement**
- 🍎 **Behavior**
- 🍎 **Discipline**
- 🍎 **Distance Learning**
- 🍎 **Expulsions/Suspensions**
- 🍎 **Grades**
- 🍎 **High School Graduation**
- 🍎 **Individualized Education Program (IEP)**
- 🍎 **Opportunity Transfers**
- 🍎 **Post-secondary Planning**
- 🍎 **Pre-School Concerns**
- 🍎 **Retentions**
- 🍎 **School of Origin (SOO)**
- 🍎 **School Placement**
- 🍎 **School Study Team Meetings (SST)**
- 🍎 **School Transition Support**
- 🍎 **Second Language Needs**
- 🍎 **Section 504 Plans**
- 🍎 **Social Emotional Support**
- 🍎 **Special Accommodations**
- 🍎 **Special Education Assessments (Psycho-Education Assessments)**
- 🍎 **Student Credit Evaluation and Credit Recovery**
- 🍎 **Suspensions**
- 🍎 **Timely Enrollment**
- 🍎 **Transcripts and Student File Review with Recommendations**
- 🍎 **Tutoring Referrals**
- 🍎 **And More!**



Education Specialist Services 4KIDS
Contractor with County Los Angeles
July 2018 - January 2021
Total Referral Numbers for DPO & DCFS

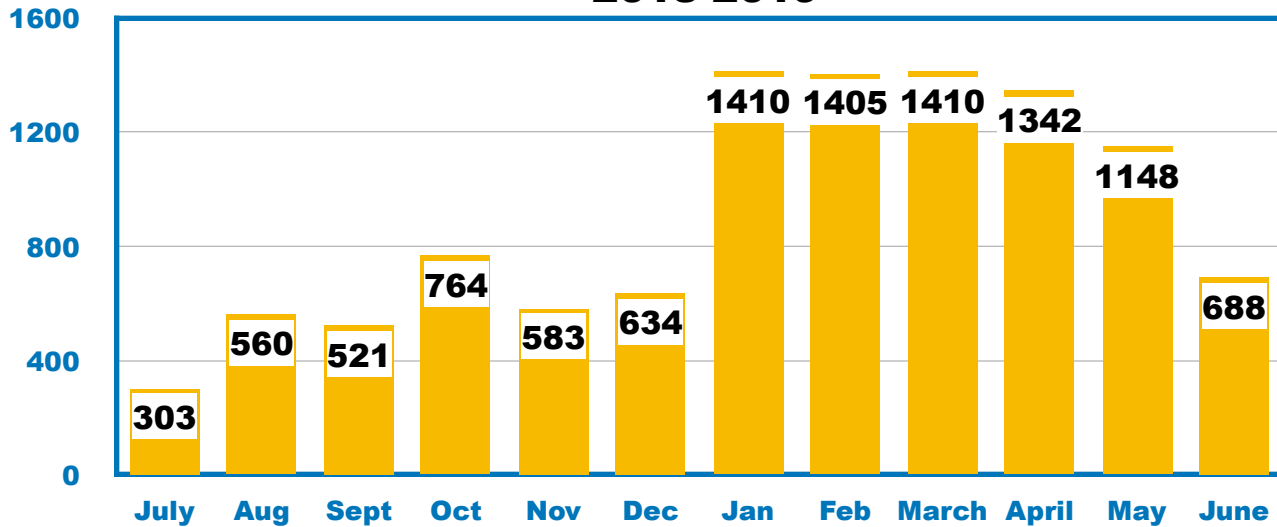
■ 2018 ■ 2019 ■ 2020 ■ 2021



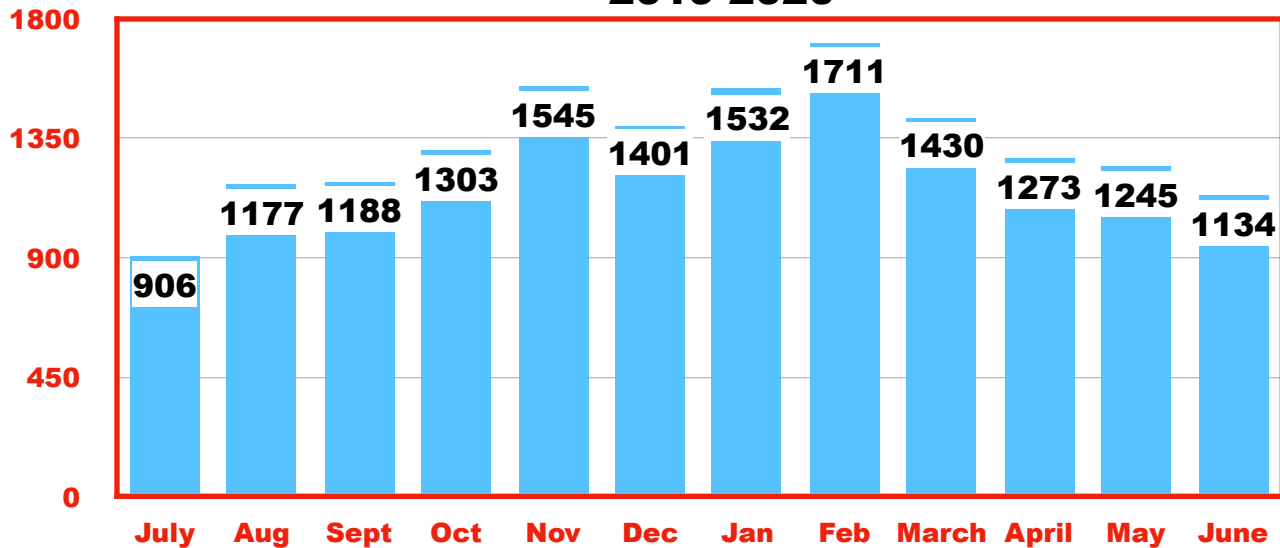


Education Specialist Services 4KIDS 56,000 Referrals

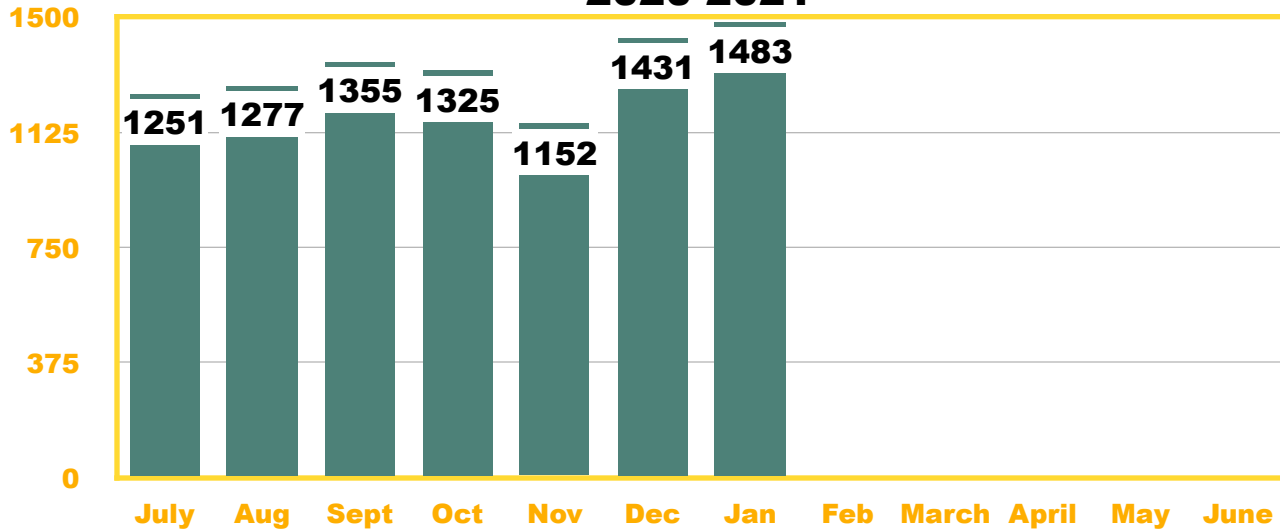
2018-2019



2019-2020



2020-2021





Education Specialist Services 4KIDS Customizable Budget Template

EDS4KIDS STAFF	Number	Individual Annual	Total Annually
Chief Executive Officer	1		
Project Managers			
Operations Manager			
Operation Assistance			
Education Specialists			
Substitute Education Specialists			
TOTAL			
Health Benefits (whole staff does not need benefits)		\$500.00 per person Monthly	
Workman's COMP		\$500.00 per person Monthly	
TOTAL			
Heartland HR Services		\$12,000.00 Monthly	
Accounting, Required Audits, CFO		\$15,000.00 Monthly	
Computers (virtual office) & Printer		\$1,700.00	
Internet Fees (75%) (if virtual office)		\$75.00 per person Monthly	
Mileage Allowance		\$ 200.00 per employee	
Conferences, Trainings, WEB Site, Data		\$1,000.00 Monthly	
Supplies, Incentives		\$1,200.00 Monthly	
Administrative Costs, Business Insurance, Licenses		\$1,200.00 Monthly	
Phones (if virtual office) / INS		\$ 3,600.00 Monthly	
Utilities		\$ 300.00	
TOTAL			
PROFIT MARGIN			
TOTAL			

Education Specialist Services 4KIDS

Client Reviews & Testimonials

Our clients and partners satisfaction and contentment is most important to us, here is what they are saying about EDS4KIDS.

"Thank you, Katrina, for continuing to be extremely helpful when it comes to any education related issues, that we run into, and being so quick to assist us in figuring out a solution."

"I want to thank you for assisting me, Eugenia, with almost all the diverse services you offer which has included: (School Enrollment, IEP Meetings, AB216, Expulsions, Request for Records, Credit Recovery, Special Education, and School of Origin) also, I am thankful that you recall case related details very well."

"Thank you, Amanda! I always tell everyone that I work with out of that office they are very lucky to have you."

"Hi Emily, thank you for advocating for him and letting me know his needs. He is now attending tutoring and receiving extra services with his IEP."

"In this office, Mark, you are a self-starter and have taken the time to create creative, easy to reference, visual informational board that had enhanced our social workers workers' knowledge of how a child's unmet education needs can affect their day to day functioning."

"Communicating with you Jamila, has truly made a difference with each of my clients; educational needs during this distance learning time."

"Teresa (substitute ES) As an Education Specialist you assisted in scheduling an expedited IEP meeting to include NPS placement and assisted me with the steps required for my client's enrollment to the new school! Thank you!"

"I thank you, Tina, for your continued provision of the utmost support to our children social workers and advocating for the education needs of our foster youth."

"Anthony, you are very knowledge, diligent and precise with your work and have always been ready with the information we need and you always follows through with tasks/ referrals."

"Oh what a joy you are, Cara ...thank you for the information, I will be adding this to my report. Pure wonderfulness. I could not have done it without you."

"Nancy, you are a pleasure to work with. I am always greeted with a positive cheery attitude and a ready to help spirit. You have been my first call for anything education related. I can depend on you for information, referrals, attending team meetings, and advocating for clients. Every case is different, and the client's needs are unique. I appreciate your participation and valuable input in meetings for clients requiring additional educational intervention and/or support. It is my experience that you consistently go above and beyond. If the answers are not readily available, you start researching until you have answers to share. You are tenacious in the best sense of the word. When things aren't working for a student, you continue to assess, problem solve, and make appropriate referrals. Your wealth of knowledge, willingness to find information, and accessibility are a great asset."

"Bitia, thank you for the letters. Thank you for willingness to attend the meeting and everything else you do to assist."

"Mark, you truly exemplify leadership, maintain professionalism at all times, and are very knowledgeable and quick to reference the necessary education language which results in necessary follow up from schools."

"Jessica Parmar, you have been quick to respond to any request, efficient in completing tasks timely, and most of all an asset to our youth, our staff, and administration. Very much appreciated!"

"As our Education Specialist, Anthony, you are passionate about your job and I feel that you provide extraordinary support and that is a great asset to our office."

"Thanks so much for the in-depth analysis, Deborah. I'm just getting to know them and this will help."

A day in the life of an educational specialist can be an extremely tedious job working with a variety of professionals. However, Barbara you have traits that enable navigating between the academic administrative structures, while also teaming with the professionals who are working on behalf of the school's services, the child's holder of educational rights and for the family's best interests. You are well acquainted with Educational policies, regulations, and obligations that are challenged on a daily basis. You are amazing!

"So glad that you take the time to also build morale by making yourself available, Mark, walking the floor of our large building, talking face to face with staff, acknowledging the hard work we do and even passing treats around on a Friday or Holiday to ease everyone's spirits."

Awesome, thank you, Scott! I got the acceptance into the school letter today because of your follow through.

"I am very happy that you are so proactive to inquire for opportunities to provide expertise and be part of the team we create to meet the needs of our children. In El Monte Office."

"Your support relieves a great amount weight off of me (and my colleagues), Stephanie, because when you are involved I know the children will receive great service."

"Thanks Debbie, you are always so helpful and the best."

"It is my experience that you consistently go above and beyond. If the answers are not readily available, you start researching until you have answers to share. You are tenacious in the best sense of the word. When things aren't working for a student, you continue to assess, problem solve, and make appropriate referrals. Your wealth of knowledge, willingness to find information, and accessibility are a great asset to the Probation Officers at PVY. Nancy, it is evident that you truly want to help Officers, our clients, and school officials. You go beyond Probation support. When I referred Park West High School ed counselor Ms. Kidmy to you for answers, you made yourself available. I appreciate you working with her on AB167/216 program qualifications."

"I cannot thank you enough, Bitá! It is so great to know I have a colleague as competent and gifted as you."

"You are such a blessing, Sonia. Thank you sooooo much!"

"Robert Seaman, once given the request for assistance, you follow through and ensure all the education needs have a concrete plan. It is truly making a difference for my education referrals to you.."

"Christopher completed all his Mission Academy Enrollment paperwork today due to your guidance, Robin."