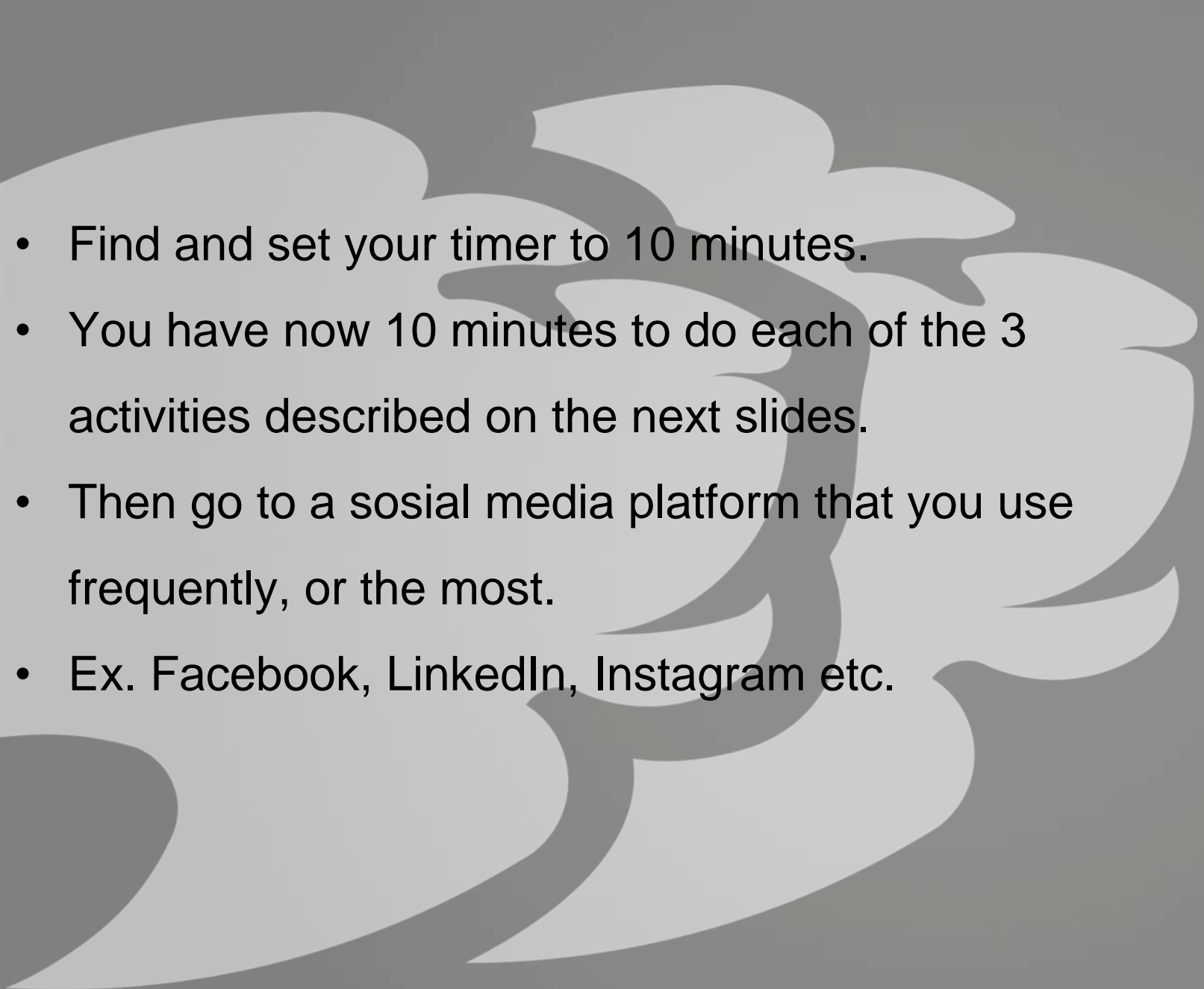





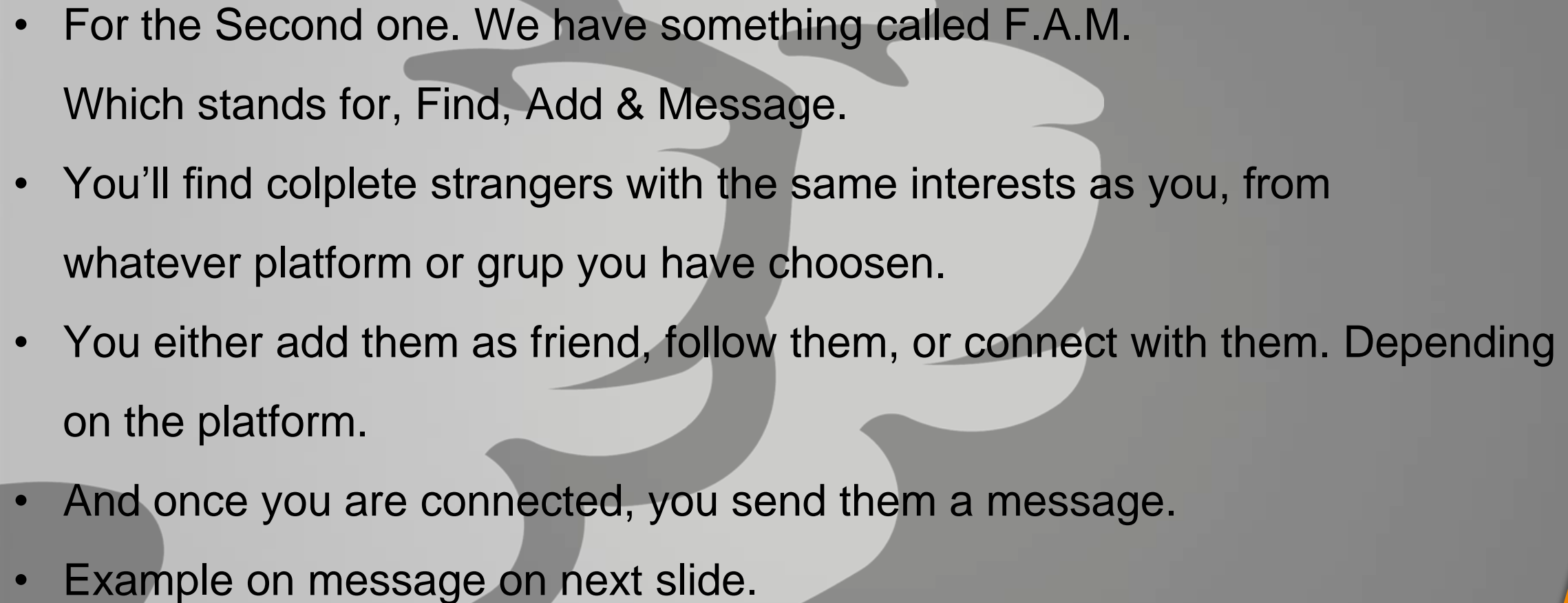
30 MIN DMO

(Daily Method of Operation)

WARM & COLD
PROSPECTING

- 
- Find and set your timer to 10 minutes.
 - You have now 10 minutes to do each of the 3 activities described on the next slides.
 - Then go to a social media platform that you use frequently, or the most.
 - Ex. Facebook, LinkedIn, Instagram etc.
- 

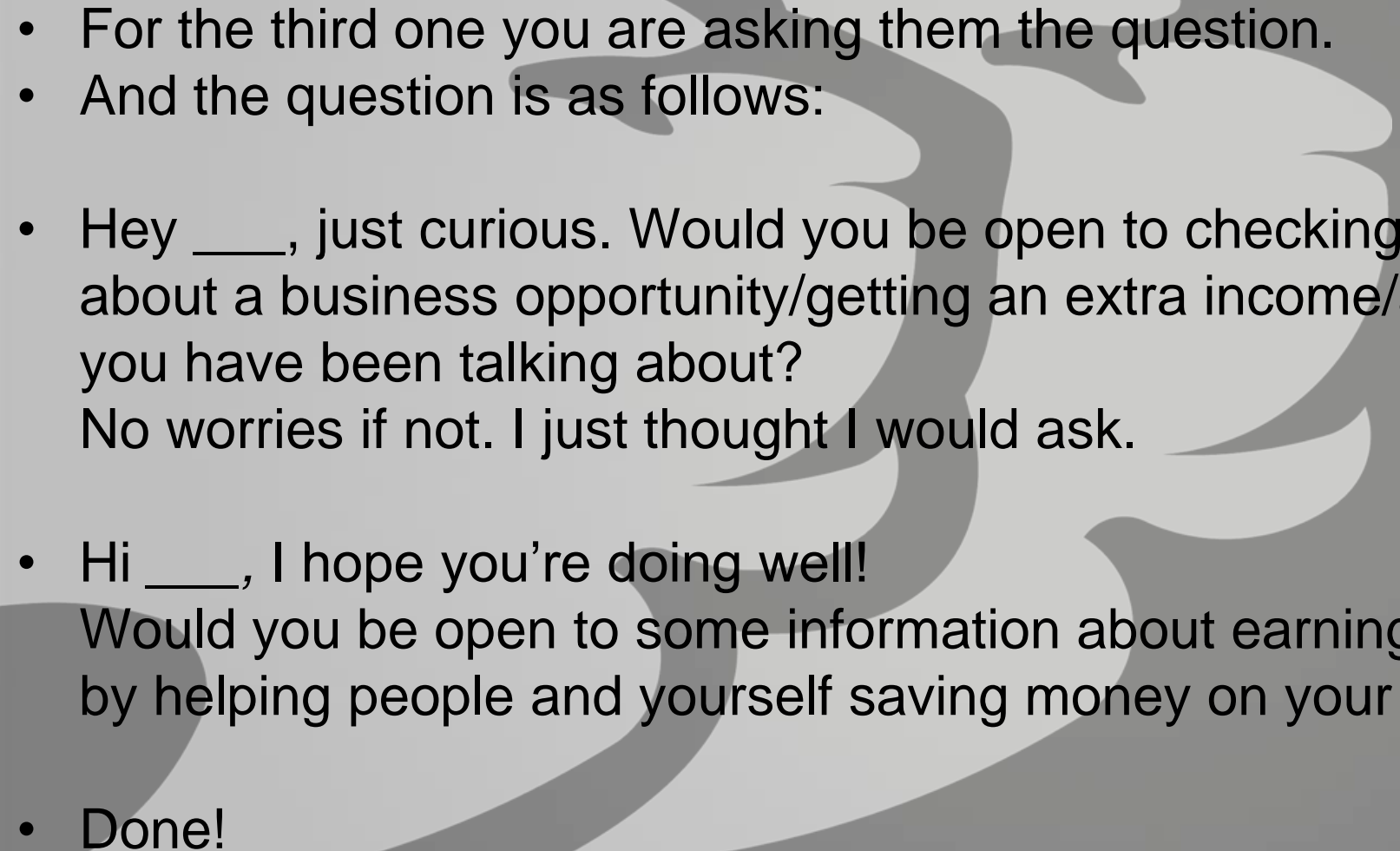
- 
- For the First one. Start commenting.
 - Start commenting on posts, images, or in grupes etc. where you have great interest.
 - Intention: Leave people with the impression of increse.
(so not just comment with some emojis etc.)
 - 1. Start your timer.
 - Done!
- 

- 
- For the Second one. We have something called F.A.M. Which stands for, Find, Add & Message.
 - You'll find complete strangers with the same interests as you, from whatever platform or group you have chosen.
 - You either add them as friend, follow them, or connect with them. Depending on the platform.
 - And once you are connected, you send them a message.
 - Example on message on next slide.

- Hey Bob/Mary!

I love the post that you made (here/there in the group)____, thought that it would have been cool to connect. How are you?

- You should be able to Find, Add and Message about 10 – 15 people.
- But if not these numbers, you have either not found your source of leads, or you are overthinking it.
- Start the timer for these next 10 minutes.
- Done!

- 
- For the third one you are asking them the question.
 - And the question is as follows:
 - Hey ____, just curious. Would you be open to checking out some information about a business opportunity/getting an extra income/affording the vacation you have been talking about?
No worries if not. I just thought I would ask.
 - Hi ____, I hope you're doing well!
Would you be open to some information about earning an extra income by helping people and yourself saving money on your day to day shopping?
 - Done!



Referance, source of information: Frazer Brookes

Video of a vizual explination:
NB! The first second is loud!

<https://youtu.be/hbCIkVQkj4M>

