



Food Exporting Accelerator Pilot Program

Join the New York SBDC's exclusive pilot program, designed to help New York food and beverage businesses break into international markets. Gain the tools, insights, and connections you need to grow your global presence!

Key features you don't want to miss:

- ✓ **12-module certification program**
- ✓ **Customized market research:** *regulations, packaging, labeling*
- ✓ **Expert-led country briefings & webinars**
- ✓ **Attend Trade Mission & Trade Shows organized by the USDA Foreign Agricultural Service**
- ✓ **Meet international buyers at a buyers mission domestically:**
 - **Caribbean and Latin American Buyers Mission**
(Miami, June 10-12, 2025)
 - **Summer Fancy Food Show** (NYC, June 29-July 1, 2025)

What's in the program?

- Cost-shared funding opportunities
- Comprehensive export education
- One-on-one business advising
- Networking opportunities
- Trade missions & trade shows to countries with Free Trade Agreements with the USA

Focused Product categories:

- Natural, Organic & Specialty Food Ingredients
- Sweet & Savory Snacks
- Alcoholic & Non-Alcoholic Beverages
- Prepared & Processed Foods (Fruits, Vegetables, Meat, Poultry, Seafood, Dairy)
- Ethnic & Specialty Foods
- Sauces & Condiments



The NYSBDC is funded in part through a Cooperative Agreement with the U.S. Small Business Administration.

APPLY TODAY

Funding is available to help your business expand internationally.

Contact Mercedes Sanchez-Moore,
NYSBDC Director of International
Trade, to learn more and apply at:
Mercedes.Sanchezmoore@nysbdc.org

In Partnership with:

- Empire State Development's Global NY
- NY Department of Agriculture and Markets
- US Department of Commerce Commercial Service
- Foreign Agricultural Service of US Department of Agriculture
- Food Export Northeast
- NYS Center of Excellence for Food and Agriculture at Cornell AgriTech



INTERNATIONAL TRADE INITIATIVE

Hosted by the New York Small Business Development Centers (NYSBDC)

NYSBDC.ORG