



CAMERON HAYS

B.S. Finance & Management

CONTACT

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Dear Hiring Manager,

I am writing to express my interest in Commercial Real Estate Brokerage in the Dallas-Fort Worth market. Given the skills and experience laid out in my enclosed resume, I believe I will be an asset to your team.

In my four years at The University of Alabama, I completed relevant and applicable coursework that taught me the best practices for finance and management, specifically in the real estate field. In these classes I acquired the skills to analyze quantitative data, create financial models using Excel, and gained the knowledge base needed to confidently portray my opinions and contribute to constructive conversations. Having the ability to implement the skills and knowledge acquired from my education will help me grow professionally.

In addition, my previous role as a Construction Data Manager for Universal Pegasus International allowed me to further develop my problem-solving and customer service skills. I was responsible for analyzing and interpreting incoming project data on a daily basis to ensure government compliance. By acting as the sole in-field company representative on a 250+ person project, I was able to drastically improve my customer service skills. In this role I learned to determine the clients' wants and needs, and develop innovative solutions to accommodate their requests.

Finally, my property management internship and five years of various experience in the commercial construction industry made me disciplined and detail-oriented in my work, while providing the verbal and written skills needed to be successful in a professional work environment. I pride myself on my strong communication abilities, time-management, and a commitment to do whatever it takes to overcome an obstacle that I might face.

I look forward to discussing any potential opportunity with you and your company. Should you have any questions, please contact me.

Thank you for your time and consideration, and I look forward to speaking with you.

Thank you,
Cameron Hays

Cameron Hays

Phone: 224-645-3004 | Email: cshays@crimson.ua.edu | [in linkedin.com/in/cameron-hays](https://www.linkedin.com/in/cameron-hays)

Education

UNIVERSITY OF ALABAMA | *TUSCALOOSA, AL*

BACHELOR OF SCIENCE | COMMERCE AND BUSINESS ADMINISTRATION

MAY 2020

- Majors: **Business Management and Finance**
- Minors: **Entrepreneurship and Real Estate**
- GPA: **3.78 / 4.0**

Work Experience

CONSTRUCTION DATA MANAGER | *UNIVERSAL PEGASUS INT.*

AUGUST 2020 – DECEMBER 2020

- Remained detailed oriented while analyzing incoming project data to ensure inspection compliance
- Utilized problem-solving skills by developing innovative solutions to accommodate clients' requests
- Provided technical support and training for the 100+ person in-field inspection team

LOGISTICS COORDINATOR | *360 BLUE PROPERTIES*

MAY 2019 – AUGUST 2019

- Ensured on-time completion of upwards of 500+ work orders and guest requests per day
- Used sophisticated organizational skills to manage the billing, preparation, and routing of purchase orders
- Shadowed upper level management to gain a full understanding of the business's unique operations

SOCIAL MEDIA MANAGER | *ELEVATED CONSTRUCTION INC.*

JUNE 2018 – MAY 2019

- Increased following by 230% through organic reach and focused marketing within three months
- Created attention-grabbing content to increase brand awareness and ensure consistent growth of followers
- Led weekly meetings with upper-management to discuss posting opportunities and strategy

JUNIOR PROJECT ENGINEER | *ELEVATED CONSTRUCTION INC.*

MAY 2017 – JUNE 2018

- Recruited new and existing partners for upcoming projects through networking and data presentation
- Created new procedures to help with the efficiency of the company using problem solving skills
- Further developed professional skills through the use of phone, social media, and in-person presentations

Skills

- AL Real Estate Sales License (Inactive)
- ICSC Retail Real Estate Certification
- Proficient in Microsoft Office
- Customer service and relations
- Works well independently
- Detail-oriented

Involvement

CULVERHOUSE REAL ESTATE SOCIETY | *SECRETARY*

AUGUST 2018 – MAY 2020

- Organized weekly meetings consisting of real estate workshops and guest speakers to educate members
- Collaborated with other executive board members to promote, grow, and improve the organization

SIGMA PHI EPSILON AL BETA | *RECRUITMENT & COMMUNITY SERVICE*

AUGUST 2017 – MAY 2020

- Recruited men to join fraternity to contribute to the growth of Greek life at the University of Alabama
- Organized and participated in numerous community service events to benefit the Tuscaloosa area

Organizations

INTERNATIONAL COUNCIL OF SHOPPING CENTERS MEMBER | *ICSC*

MARCH 2019 – PRESENT

INSTITUTE OF REAL ESTATE MANAGEMENT MEMBER | *IREM*

JANUARY 2020 – PRESENT

ALPHA SIGMA GAMMA | *Real Estate Honor Society*

JANUARY 2019 – MAY 2020