

Regulatory Strategy



Audits



Medical Affairs



Informatics



We love what we do.
We love finding solutions.
Quite simply, we are by far...

Your leading partner in drug safety









About us

We are passionate about protecting patients by identifying and, where possible, minimising any potential risks. We want to provide confidence for prescribers in having fully up-to-date product information, in order to use the product in the best way for their patients.

The journey to Regulatory compliance can be a tricky one, with constantly changing regulations and different global legislation.

Having the required systems and personnel in place that can adapt to these multiple requirements is essential for ensuring your product meets its safety obligations and complies with any and all updates made to domestic, regional and worldwide demands.

PharSafer® has a highly experienced and well-trained team which comprises of Physicians; PhDs; MSc scientists and Pharmacists, with many years' experience in pharmacovigilance and medical services at a global level.

Our focus is to keep each and every one of our clients compliant – as the global environment evolves – leading them through the labyrinthine rules that involve drug safety, with exceptional knowledge gained over many years of practical problem solving; and quality of service and commitment to patient safety.



Dr Graeme Ladds B.Sc (Hons); PhD; MTOPRA; DIA; RQA; IOD; PIPA; MAPS Director Founded in 2003 by Dr Graeme Ladds, PharSafer® has a wealth of experience in Pharmacovigilance (Clinical and Post Marketing) and Medical Services (Medical Affairs and Medical Information).

Notably, these areas have numerous and extensive legal safety/medical obligations for sponsors and licence holders to comply with and Dr Graeme Ladds' 30+ years' industry experience, including Global Head positions and Senior Pharmacovigilance positions (EU QP PV) within top ten Pharma Companies, ensures all our clients, and their patients, are in safe hands.

His personal ethos is one of proactivity and is the core driving force behind our successful team.

We are passionate about protecting patients and keeping every one of our clients compliant

Quality and excellence

PharSafer® works with each of our clients as if they were our only client; not only working for them but with them, as partners, to meet their regulatory obligations. We build long-term relationships, with the majority of our clients being with us for 10+ years and we have taken many of these successfully through a number of regulatory inspections.





Patient safety is our priority

Above all else, PharSafer® prioritises patient safety and considers this to be the company's fundamental value, and it is this that our processes and procedures are based upon.



Our flexible approach

We recognise that each client has different needs and, as a specialist provider, we are able to tailor solutions according to client requirements through our 'One-Stop-Shop'.



We care for your reputation as much as our own

We have an exemplary record for case accuracy and compliance, repeatedly achieving 97-99% on all cases, as well as completing over 300,000 submissions by 2012, and more than 750,000 submissions to date in 2022.



We want to be different

We provide clients with all information and proactively suggest any improvements we can see as necessary, and outlining advice and recommendations on future programmes, to keep them compliant and at the forefront of the industry.



We train our people to be the best

As part of our ongoing commitment to excellence, PharSafer® has utilised the training from its sister company SaPhar, which serves as the training platform for all PharSafer's employees, for industry training as well as training our clients on any pharmacovigilance and clinical aspects.



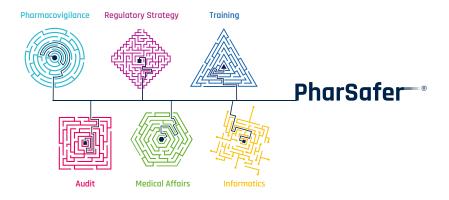
Size doesn't matter

All our clients receive the same level of professional expertise, no matter the size or location of the business or how many of our services are used.

Your complete service department

PharSafer® can act as your complete Pharmacovigilance & Medical Services department, performing all of the activities expected of your own team. This includes compliance with the necessary and varied global legislation and the ability to provide accurate information to Healthcare professionals and patients, ensuring that your business achieves consistently high regulatory performance.

To deliver this first-class service, we have refined the structure of our business to provide a wider range of services and solutions that we offer our current and new business partners.



We're with you at every step of the journey

From the outset, you will receive a truly tailored approach. We have devised a fully comprehensive PharSafer® Shopping List for you to select the services you require. We provide a session with one of our highly experienced consultants to establish any gaps that appear in your portfolio and work with you to develop a service offering that will meet any regulatory compliance expectations.

Our aim is to uphold and nurture both your reputation and our own.



PharSafer® locations

PharSafer has a truly global reach, enabling us to offer support to clients anywhere, at any time.

Ripley, UK

HQ located in Ripley, UK

Quality center for our global brand

Outputs to Regulatory Agencies and clientele

Technical and administration staff

Facilitating both day and nigh, operating 24/5

Global reach

Global offices strategically placed in India and Spain

Local expertise and highly-skilled international workforce

Provide a complete 24/7-365-day service operation

Perform the volume of work necessary for safety assessments, case processing, literature searching and literature assessments, and achieving our business development goals.

USA

Business Development

UK HEADQUARTERS

Data Review

Literature Review ICSR Submissions

ICSR Triage Medical Support

PSURs/PBRERs/DSURs

Medical information

Safety Reviews
Signal Detection

OA

RMPs/REMs
SOP Writing
Auditing
Due Diligence

Training

INDIA

Data Entry

Data Review ICSR Triage

Literature Devi

Literature Review

ŲA

ICSR Submissions

Trainin

Medical Support

PSURS/PBRERs/DSURs

SOP Writing

SPAIN

EU QP PV

Business Development

PharSafer® clientele

Our clients are global and national, with large product portfolios in multiple countries; through to national companies with few products.

We are a truly global organisation with approximately 70% of our clients from outside the UK, based in the USA; Canada; Europe; SE Asia; Australia and Africa.

PharSafer® have procedures in place and are ready to meet safety reporting regulations (clinical and post marketing) in over 130 countries.

We often help set up Safety Data Exchange Agreements (SDEAs) with clients on a global scale and help them to maintain and monitor compliance with them.



Client company types include:

Biologics
Vaccines
Devices
Generics
Cosmetics
OTC
Advanced Therapy

The therapeutic areas covered by our client's portfolios include:

Nervous system	Musculo-skeletal
Gastro-intestinal	Immunological
Respiratory	Skin
Oncology	Ocular
Metabolic	Cardiovascular
Infectives	

The products owned by our clients are equally diverse and range from your everyday pharmaceutical products, to rare disease (Orphan and Ultra-Orphan); generic; Drug/Device; OTC; generic; innovator and advanced therapy, including gene therapy and stem cell therapies, and many more.







The science relating to the detection, assessment and prevention of adverse reactions to drugs



Involvement in 1st Covid Vaccine Development Programme



6,000+PSURS/DSURS/PBRERS and RMPs Written/Processed

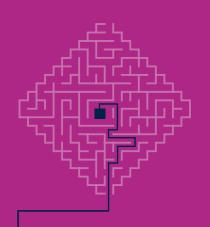
As specialists in global clinical and post marketing drug safety, we consider Safety to be the centrepiece of our services and the foundation of our husiness.

From routine pharmacovigilance services, such as the individual case processing of adverse reactions (ICSRs); comprehensive literature searching; signal detection; periodic report writing; risk management/minimisation and medical device safety, all the way through to more bespoke service offerings, such as vaccines; biologics; cosmetics; advanced therapy products; drug-device combinations and many other consultancy services, PharSafer® will advise and guide you on your way to meeting your regulatory compliance obligations.

KEY PHARMACOVIGILANCE SERVICES OFFERED

- Full Manual Case Processing of Adverse Reactions (ICSRs);
- · Pharmacovigilance Project Management;
- · Comprehensive Literature Searching;
- EU OPPV PV. Local OPs:
- · Signal Detection, Analysis, Benefit-Risk determinations;
- Risk Management Plans (RMPs)/Risk Evaluation and Mitigation Strategies –Design and Maintenance:
- · Periodic Report Writing (PBRERs, DSURs, PADERSs);
- · Clinical Trial Safety Documentation (IBs, CRFs, Protocol reviews, DCSI etc...);
- Medical Device Safety;
- · Global Expedited Reporting submission and supervision;
- Safety Labelling Management (DCSI/CCSI/Local labelling updates);
- Up to date EU PSMF & Local PSMFs;
- · Covering Vaccines, Cosmetics, Advanced Therapies, Drug-Device Combinations and more.







Determining the Regulatory strategy to use for product licence submission can mean the difference between approval or delays

50%+

Over 50% of our clients have needed Regulatory Strategy advice to enable a successful licence submission and approval



Global regulation differences means that licence submission requirements differ even for the same product and our advice prevents licence delays To help clients effectively navigate the complex regulatory landscape and meet their regulatory compliance obligations, PharSafer® support clients by preparing and submitting the varied regulatory filings world-wide, utilising scientific advice in development programmes for filing strategy; monitoring regulatory changes, and understanding the various mechanisms for obtaining licences for different product types e.g., herbal; traditional; generic; OTC; innovator.

Whether it be performing comprehensive regulatory compliance assessments, developing and maintaining the Global Product Labelling and Core Data Sheets or undertaking activities such as Licence extensions in new territories with new indications and formulations, our team has many years' expertise to ensure our clients receive a first-class service.

REGULATORY STRATEGY

Taking your clinical data into license submissions and approval

KEY REGULATORY STRATEGY SERVICES OFFERED

- · Regulatory Strategy for Licence Construction, Scientific Advice & Submissions;
- Global Licence Submissions;
- · Licence Variations;
- Licence Renewals/Extensions:
- · Due Diligence for Licence Acquisitions;
- SOP Writing;
- · Scientific Advice:
- · Core Safety Implementation;
- · Urgent Safety Restrictions;
- XEVMPD updates;
- · Licence Renewals;
- · Product licence extensions.





SaPhar INDUSTRY TRAINING

Industry training provided by PharSafer's sister company: SaPhar. Training professionals today, for tomorrow's decisions



23

Training Courses Delivered Annually, Globally





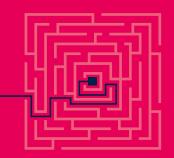
As the sister company to PharSafer®, SaPhar Training® provides pharmaceutical professionals with introductory, intermediate and advanced level practical training, in addition to bespoke training courses that are tailored to the specific needs and requirements of a client, covering a wide range of subject areas within global clinical, GCP, signal detection, post marketing drug safety, medical affairs, cosmetovigilance, audits and inspections.

These training programmes can be conducted face-to-face or online and are designed to help equip professionals with the necessary skills and knowledge to effectively navigate the field of pharmacovigilance at various levels of proficiency ready for them to make practical decisions for the future.

KEY SAPHAR INDUSTRY TRAINING SERVICES OFFERED

- · Introductory, intermediate and advanced level practical training;
- · Both in person and online training;
- · Bespoke and Set-Topic driven training courses;
- Designed for all levels of industry professionals including competitors and regulatory personnel;
- Covering a wide range of subject areas within global clinical and post marketing drug safety;
- · Face-to-Face and Webinar training;
- Training for Pharmacovigilance, Medical Device Safety, Cosmetics, Medical Information/ Promotional compliance;
- Bespoke client training courses.





AUDIT WHITE GLOVES AUDIT GROUP

Established to not only help clients to 'get-through' audits and inspections, but to excel and constantly build upon their processes



150+

SOPs/WPDs Written for Clinical and Post Marketing



175+

Audits and Inspection
Performed Globally



As well as Inspection Preparation, Due Diligence, Gap Fill Analysis and more! PharSafer® understand the importance of being compliant and not only passing or 'getting through' audits and inspections but excelling in them; applying a constant quality improvement philosophy through the work of our White Gloves Audit Group, with over 75 years of senior auditor experience performing GCP and GPV audits against multinational legislation requirements, as well as 21 CFR Part 11/GAMP 5 audits on system validations.

When forming a partnership with a client, we agree to see ourselves as an extension of their brand and Company ethos, protecting their reputation as we would our own, as we understand that any failures in compliance may result in significant consequences to their brand and to their product's ability to produce revenue; guaranteeing that all standards of work are upheld to the highest possible standard, both within PharSafer® and in any external audits conducted.

Now with over 75 years of senior auditor experience, our White Glove Audit Group have performed GCP; GPV audits, against multinational legislation requirements, as well as 21 CFR Part 11/GAMP 5 audits on systems validation.

KEY AUDIT SERVICES OFFERED

- Helping Companies establish and strengthen their Quality Management Systems (QMS);
- Helping define Regulatory standards and establish Key Performance Indicators (KPIs);
- Ensuring standards are maintained for regulatory submissions via consistent measurement:
- Writing/review and strengthening SOPs & other Detailed Written Procedures;
 Performing Pre-Qualification (including risk assessments) and Partner Audits;

- Performing Good Clinical Practice (GCP)
 and Good Pharmacovigilance Practice (GPV)
 audits, in line with multilingual legislation, as
 well as system validations;
- Providing gap analysis for process improvements;
- Audit for Due Diligence activities for Company or product purchases.





MEDICAL AFFAIRS

A vital role in the communication of effective and proper usage of the Company products



Launch of Validated Medical Information Database





As well as FAQ Design, Competitor Analysis, Promotional Sign-off and more! Whilst we place great emphasis on the importance of pre and post marketing drug safety, we also place absolute value on the importance of peace of mind for both our client and our client's stakeholders – ensuring the products are used properly and information is accurate and up to date to be provided to Healthcare Professionals and patients alike.

To complement our services in clinical and post marketing drug safety, we provide interactive medical services within our Medical Affairs Group that cater to the needs of our client's stakeholders (for medicines; devices; cosmetics; vaccines; radioisotopes) to ensure their brand is supported to the highest possible ethical standard.

All of our clients have the ability to benefit from our front line services in medical affairs, with our Medical Information Department taking on the role of first responders on behalf of our clientele; being the first port-of-call for product enquiries and concerns.

In addition to peace of mind for our client's consumers, we also provide our clientele with up-to-date product/industry information and analysis - providing factual information, through monthly analyses, on the usage of their product.

KEY MEDICAL AFFAIRS SERVICES OFFERED

- Having fully trained medical affairs staff to provide live, multi-national medical, front-line services to Healthcare Professionals (HCPs) and patients;
- Medical Information Department performing as first responders, on behalf of clientele; utilising information contained in the approved product information as well as: - Frequently Asked Questions (FAQs) -Design, Implementation and Maintenance;
- First port-of-call for any product enquiries and concerns (product complaints; adverse reactions);
- Providing clients with up-to-date product/competitor analysis and trends in treatment;
- · Reviewing supportive study information for claims;
- · Preparation of scientific information for product launches;
- · Clinical Paper reviews.







20Database Migrations



3 Safety Database Upgrades



Global Safety Database Implementations

INFORMATICS

Continuously looking to the future for PharSafer® and the improvement of Global patient safety for the industry

At PharSafer®, we add value to our first-class service by not only going above and beyond expectations for the task at hand, but by always looking ahead and recognising the need for change before your competition through applying cutting edge technology and our internal expertise and ingenuity.

By continuously evaluating the processes and performance of our business, we constantly seek out opportunities to both expand and improve on the quality, breadth and depth of our services through IT development for practical solutions, in addition to raising the bar for standards across the wider industry.

PharSafer® Informatics is your absolute first choice for efficient process management and integration for pharmacovigilance, medical affairs and regulatory activities.

KEY INFORMATICS SERVICES OFFERED

- Developing in-house and commercially available, validated, innovative IT system solutions;
- · Continuously evaluating processes and performance;
- Constantly seeking new opportunities to both expand and improve quality, breadth and depth of services;
- Allocating a large proportion of non-client facing activities, towards business development;
- Acting as first-choice, efficient process management and integrations for Pharmacovigilance, Medical Affairs and Regulatory activities;
- Client onboarding data transfers from multiple systems and data collation;
- Globally Validated Safety Database Provision, Integrations and Migrations, Upgrades and Assessments;
- · Automated Case Processing (R.A.P.T.A.R®).





PharSafer® shopping list

At PharSafer®, we offer a breadth of services for clients around the world.

This page shows an example shopping list available with PharSafer®. However, in any client request, our full, comprehensive shopping list can be provided to cover the following key areas and more:

Pharmacovigilance	Regulatory Strategy	
Safety Database	Global Licence Submissions	
Case Processing	Licence Variations	
Safety Reviews and Signal Detection	Licence Renewals/Extensions	
Periodic Reports (DSUR, PBRER, PSUR, PADER, IND ANNUAL)	Due Diligence for Licence Acquisitions	
	SOP Writing	
Risk Management Minimization Plans (RMPs/REMs)	Regulatory Strategy for Licence Construction, Scientific Advice & Submissions	
Pharmacovigilance System Master File (PSMF) (Production and Maintenance – EU, UK, ROW)	Scientific Advice	
	Core Safety Implementation	
EU QP PV and Local QPPVs	Urgent Safety Restrictions	
Regulatory Intelligence for Safety Reporting Requirements	XEVMPD updates	
	Licence Renewals	
Global and Local Literature Searching	Product licence extensions	

Clinical Trial Safety Activities

Training
Face-to-Face (F2F)/Online Training
Webinars
Bespoke Company Training
General Staff Training on Safety Reporting
nvestigator Safety Training
QPPV Mentor Training

Audits	Medical Affairs	Informatics
Risk-assessment Questionnaires for Pharmacovigilance Audits	Medical Information Services	Database Implementations
	Promotional Item Reviews	Database Migrations
Pharmacovigilance Audits	Frequently Asked	Database Validations
Good Clinical Practice (GCP) Audits	Questions (FAQ) Design and Maintenance	Database Upgrades
	Product Complaints	Systems Development
Gap-fill Analysis	Product Educational	IT SOPs
Due-diligence Audits	Materials	IT Audits
CAPA Management and Closure	Competitor Analysis	TI Adults
		Data Protection & Privacy
Quality Management System (QMS) Design and Assessment	Due Diligence Reviews	Back up, disaster recovery & Business Continuity
AJCJIIICIIC		

Our team of experts are on hand to help walk you through which services are right for you!



Contact us for a free consultation session and we will help guide you through the safety activities you require for a fully personal, compliant first-class service.

Your leading partner in drug safety

PharSafer House, White Hart Meadows, Ripley, Surrey GU23 6ND, UK

Phone: +44 (0)1483 212150
Email: enquiries@pharsafer.com
Website: www.pharsafer.com

