





Our service is simply different, here's why...

Whether it's a development site for 35 new houses or a building plot in the back garden, we have the experience and expertise to help.

For over 50 years...

we have provided specialist professional advice on self-build projects, new local homes developments and major £20,000,000 housing estates.



Howard Cundey Live makes everything fall into place. Our specialist Land & New Homes Department puts your project directly in front of just the right buyer, at just the right time. Fact-based intelligence is the heart of our programme.

We are an award winning independent Estate Agent providing decades of expertise: a team of experienced professionals who are experts in the residential market and who connect directly with land and new homes opportunities, creating value and maximising business potential -

Here's how...



Land sales

- High level, detailed evaluation of business opportunity
- Maximising return on investment
- Planning consultancy to ensure smooth negotiation with authorities
- Intuitive, confident, market-based guidance
- Connection: our organisation of developer contacts – local, regional and national



Our expert local knowledge alongside unrivalled access to landlords and investors ensures that a relevant marketing solution can be found for any type or style of property. We are able to maximise your return per square foot through robust market research and data driven results, analysing market trends and competition throughout.





- Expertise in identifying just the right chance residential and commercial
- Feasibility advice meeting your existing objectives and matching your operation
- Maximising investment return and minimising risk – we are involved in the planning and design process throughout
- Disciplined site assembly
- Specialists in advising and acquiring sites
- Joint venture negotiations
- Option agreements

New home sales

- Design and strategy focused on market context
- Reporting on local housing demand and buyer profile
- Quantified pricing structure based on maximising profit/ speed schedule
- Specialist design and copywriting
- CGIs, brochure design and production, professional photography





At Howard Cundey Live we believe it's important to meet and have a discussion, which is why we're available

24/7





And for new home owners?

It's a seamless service. At Howard Cundey Live we take pride in offering a revelation in customer contact – we are available 24/7. Our sales progression system is designed to ensure the smooth running of a sale right through to completion:

- Meet with buyers to ensure that they understand the finer details of their purchase
- Offering a range of recommended professionals, such as solicitors and financial advisors
- Accompanying site agents during visits and inspections to assist with resolving any issues
- Carrying out home demonstrations with the buyers
- Greeting home owners on completion with keys and welcome packs
- Providing a fast turnaround for part exchange valuations





Howard Cundey Live is a hybrid agent with hubs in:

Biggin Hill - Forest Row - Edenbridge Maidstone - Lingfield

 $\ \ \, \textbf{ www.howardcundeylive.com}$



