



MAGNUM CENTRAL
REAL ESTATE



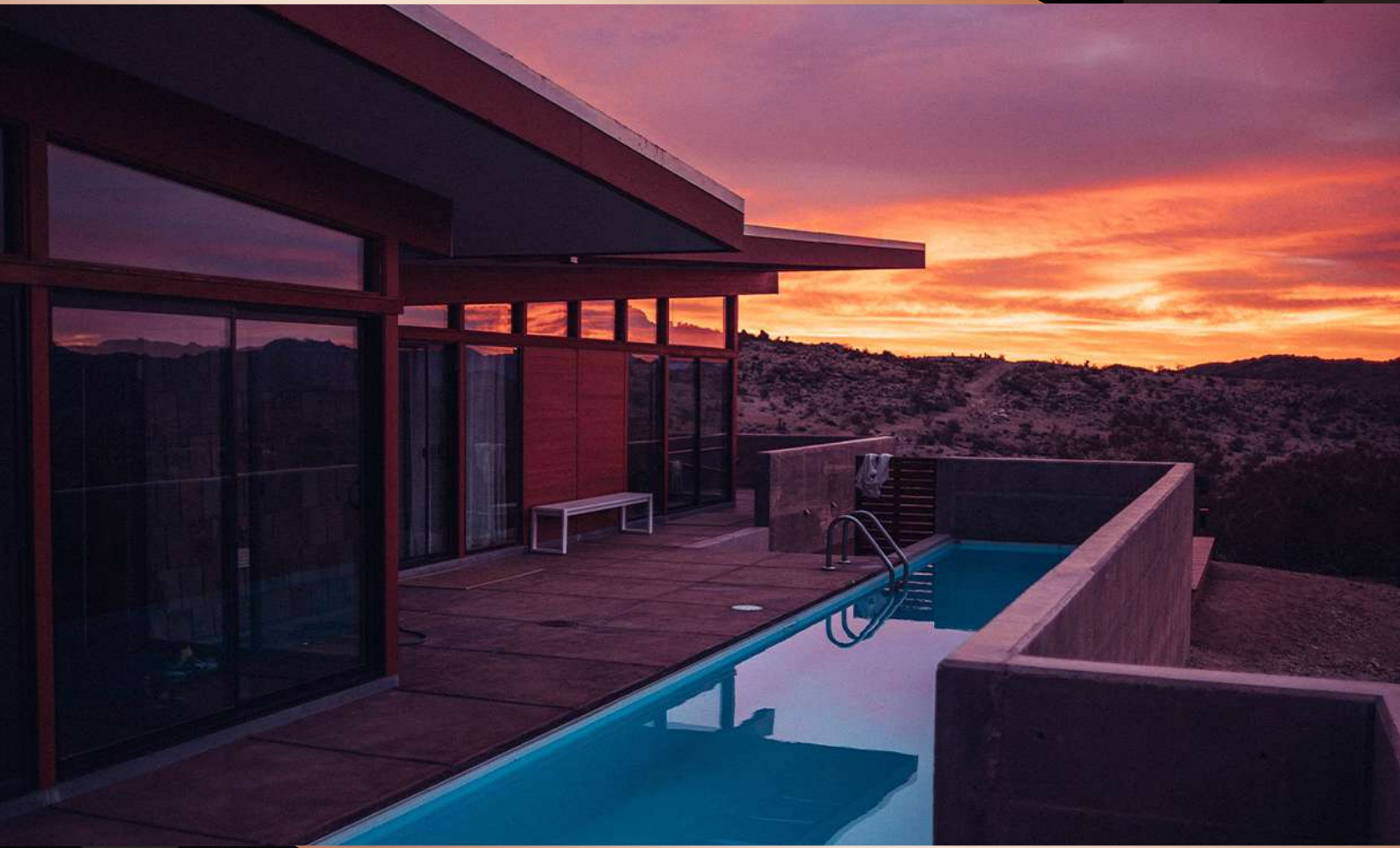
ABOUT US

AT MAGNUM CENTRAL, WE SPECIALIZE IN MORE THAN JUST REAL ESTATE IN DUBAI; WE ARE LIFESTYLE CURATORS, PROBLEM SOLVERS, AND DEAL FACILITATORS. WE'RE THE QUIET MASTERS AT DUBAI'S LUXURY REAL ESTATE GAME WITH OVER 80 YEARS OF DEALMAKING EXPERIENCES BETWEEN US. WE FOCUS ON HELPING OUR CLIENTS NAVIGATE DUBAI'S FAST-MOVING REAL ESTATE MARKET, UNCOVERING INVESTMENT OPPORTUNITIES AND BUILDING RESILIENT LUXURY PORTFOLIOS. WE THRIVE ON CLARITY AND TRANSPARENCY.

OUR TEAM CONSISTS OF TRUSTED EXPERTS IN THE REGION'S LUXURY PROPERTY SECTOR, OPERATING SINCE THE INCEPTION OF FREEHOLD PROJECTS OVER 20 YEARS AGO. WE DON'T BUY INTO GLITZY ADVERTISING CAMPAIGNS AND BILLBOARDS - OUR REPUTATION AMONG CLIENTS AND PEERS SPEAKS FOR ITSELF.



ABOUT US



OUR APPROACH IS UNIQUE. WE PRIORITIZE YOUR NEEDS AND FOCUS ON TRANSPARENCY, COMFORT, AND LASTING RELATIONSHIPS, GOING BEYOND JUST SELLING PROPERTIES. WE STRIVE TO ENRICH LIVES THROUGH LUXURY REAL ESTATE, MAKING TRANSACTIONS SEAMLESS AND REWARDING.

WE INVITE YOU TO NAVIGATE THE EXCITING WORLD OF DUBAI REAL ESTATE WITH US - WHERE LUXURY MEETS INDIVIDUALITY AND YOUR REAL ESTATE DREAMS BECOME REALITY. WE CURATE LIFESTYLES, OPEN DOORS TO POSSIBILITIES, BUILD RELATIONSHIPS, AND STRIVE TO EXCEED EXPECTATIONS. WELCOME TO MAGNUM CENTRAL.

NEAL SERRA



NEAL JOINED EMAAR IN 2002, CONTRIBUTING TO ICONIC PROJECTS LIKE EMIRATES HILLS AND BURJ KHALIFA. HE BUILT A SUCCESSFUL SALES TEAM AT HAMPTONS INTERNATIONAL, THEN SHIFTED TO COMMERCIAL REAL ESTATE WITH BETTER HOMES AND COLLIERS INTERNATIONAL. AS ASSOCIATE DIRECTOR AT FINE & COUNTRY, HE MANAGED VIP CLIENTS AND SOLIDIFIED BUSINESS RELATIONSHIPS.

IN 2013, HE CO-FOUNDED **PROPERTY BOUTIQUE**, FOCUSING ON RESTRUCTURING HIGH-VALUE PORTFOLIOS AND CONSULTING FOR DEVELOPERS. WITH OVER AED 2.5 BILLION IN UAE PROPERTY TRANSACTIONS, NEAL SPECIALIZES IN LUXURY COMMUNITIES LIKE EMIRATES HILLS, JUMEIRAH BAY, THE PALM JUMEIRAH, AND DUBAI HILLS AND HIS EXPERIENCE IN BOTH REAL ESTATE SALES AND DEVELOPMENT MAKE HIM A GO-TO PERSON FOR ANYONE LOOKING FOR LOCAL REAL ESTATE EXPERTISE AND INNOVATION.

IN 2023, HE FOUNDED **MAGNUM CENTRAL REAL ESTATE**, LEVERAGING HIS DIVERSE EXPERIENCE TO OFFER SALES, ADVISORY, AND DEVELOPMENT SERVICES. HE COLLABORATES WITH INTERNATIONAL DEVELOPERS AND ADVISES ON GROWTH STRATEGIES.

LUIS LOUREIRO



LUIS STARTED IN THE FASHION INDUSTRY, REPRESENTING BRANDS LIKE CHRISTIAN DIOR, BEFORE TRANSITIONING TO LUXURY REAL ESTATE OVER 20 YEARS AGO. EXPERIENCED IN DIVERSE MARKETS LIKE SOUTH AFRICA, PORTUGAL, AND THE UAE, HE EXCELS IN CUSTOMER SERVICE AND RELATIONSHIP BUILDING. IN DUBAI, HE LED RESIDENTIAL SALES & LEASING AT COLLIERS INTERNATIONAL AND LATER SPECIALIZED IN THE CITY'S PREMIUM RESIDENTIAL MARKET INCLUDING PLOTS AND THE REGION'S HOSPITALITY INDUSTRY.

KNOWN FOR HIS **EXPERTISE AND APPROACHABILITY**, LUIS HAS EARNED INTERNATIONAL TRUST. HE INTRODUCED THE JUMEIRAH BAY PROJECT TO DUBAI, HELD A SALES RECORD FOR A JUMEIRAH LAKES TOWERS PENTHOUSE, AND SOURCED ICONIC LOCATIONS FOR WELL-KNOWN HOSPITALITY BRANDS. AT MAGNUM CENTRAL, LUIS FOCUSES ON HIGH-END PROPERTIES AND OFFERS EXCEPTIONAL SERVICE TO SELECTED CLIENTS.



OUR SERVICES



BUYING

WE'LL FIND YOUR DREAM HOUSE, VILLA, APARTMENT, OR PENTHOUSE. AFTER AN INITIAL CONSULTATION WITH ONE OF OUR PARTNERS, WE'LL TAKE CARE OF THE SEARCH, VIEWINGS, AND COMPLETION.



SELLING

MOVING ON? MOVING UP? SPEAK TO US TO SELL YOUR PROPERTY QUICKLY AND PROFITABLY. WE WORK WITH YOU AND TAKE CARE OF ALL THE DETAILS, SAVING YOU TIME AND STRESS.



OFF-PLAN

WE'RE EXPERTS IN OFF-PLAN PROJECTS AND HAVE THE LATEST INFORMATION ON LOCATIONS, SIZES, PRICES, AND PAYMENT PLANS. IF YOU'RE LOOKING TO GO OFF-PLAN, WE'RE HERE TO HELP.



INVESTMENTS & PORTFOLIOS

LOOKING TO ACQUIRE REAL ESTATE IN DUBAI AND THE UAE TO ADD TO YOUR EXISTING PROPERTY OR INVESTMENT PORTFOLIOS? WE WORK WITH MANY UHNWIS AROUND THE GLOBE AND HELP THEM IDENTIFY LUCRATIVE REAL ESTATE OPPORTUNITIES IN THE WORLD'S MOST GLOBAL CITY.



COMMERCIAL

NEED BUSINESS SPACE? WHETHER YOU'RE LOOKING FOR THE RIGHT LOCATION FOR A NEW LUXURY BOUTIQUE, RESTAURANT, OR HOTEL, WE CAN EXPERTLY MANAGE YOUR SEARCH AND SOURCE LOCATIONS THAT PUT YOUR BUSINESS ON THE MAP.



LEASING

COMING SOON...

WHY US?



EXPERTISE

DISCRETION



SPEED

CONSISTENCY



PERSONALIZATION



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