



A GLOBAL DMC PARTNER  
BY TROPICAL EXPERIENCES GROUP



YEARS  
EXPERIENCES

# 40 YEARS

IN THE MAIN DESTINATIONS OF MEXICO AND DOMINICAN REPUBLIC



## ABOUT US

We are the leading company in the MICE industry.

Site







## WHERE WE ARE

We have sales and operations teams in each destination, as well as representatives in the United States, Canada, Latin America, Europe and Australia.



### MEXICO

CANCUN, COSTA MUJERES & RIVIERA MAYA |  
PUERTO VALLARTA & RIVIERA NAYARIT | SAN MIGUEL  
DE ALLENDE | LOS CABOS | MEXICO CITY



### DOMINICAN REPUBLIC

PUNTA CANA | BAYAHIBE | LA ROMANA | SANTO DOMINGO





## WHY TROPICAL INCENTIVES DMC?



Solid Operational  
Infrastructure



Strong Business  
Alliances



\$5'000,000.00 USD  
Civil Liability Insurance



Recognized trajectory  
for more than 38 years





# VALUE PROPOSAL



Creative  
Concepts



Detailed  
Planning



Exceptional Execution  
of Program



Generation  
of Value





## OUR SERVICES



Event  
Design



Activities and  
CRS Events



Meetings and  
Conventions



Gastronomic  
Selection



Transportation



Venues



Hospitality Desk



Amenities  
and Gifts



Tours and  
Excursions



# SOME OF OUR VALUED CUSTOMERS

One10<sup>x</sup>

**NEXT**level  
PERFORMANCE

 **Wynford**  
give your people more

 **meetings & incentives**  
WORLDWIDE, INC.

 **Maritz**

**AMERICAN  
EXPRESS**

**GALACTIC**  
PERFORMANCE SOLUTIONS

  
BI  
WORLDWIDE

**Global  
DMC  
Partners**

 **ConferenceDirect**

**HB** | HELMSBRISCOE

## OUR RECOGNITIONS



  
BI  
WORLDWIDE™  
Inspirational Partners for 2018







**Tropical Incentives®**  
DMC

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**M E X I C O**







-The main entrance to the Mayan world  
-Privileged geographical location

# CANCUN

**+ 44,000 HOTEL ROOMS**  
23 km of crystal clear beach

A paradise in the Mexican Caribbean, recognized worldwide for its beautiful white sandy beaches and its fascinating sea in turquoise tones. With **unique natural places**, Mayan culture, water and adventure activities, a destination that creates unique experiences throughout the year.

Destination awarded by the Travvy Awards 2022 in 1 category: Best Culinary Destination in Mexico | Destination recognized by the Word Travel Awards in 2 categories: Leading Beach Destination in Mexico - Central America and Leading Destination in Mexico | + 30 beaches with Blue Flag certification | **Certified as a Safe Destination by the WTTC (World Travel and Tourism Council)** | International Airport with greater connectivity in the Caribbean | Caribbean tourist destination with more infrastructure for groups and conventions.

AIR CONNECTIONS



## NATIONAL

8 AIRLINES IN CHARGE OF 26 CITIES



## INTERNATIONAL

51 AIRLINES IN CHARGE OF 102 CITIES





+4,240 KM2 of extension located in  
the heart of the Mayan Jungle

# RIVIERA MAYA

**+ 49,200** HOTEL  
ROOMS

95 km of crystal clear beach

A world-class tropical paradise that will never cease to amaze you. With its more than 120 km of extension the Riviera Maya combines the beauty of its turquoise beaches with the tranquility of its natural attractions, discover the Mayan architecture of **its archaeological areas** and enjoy the aromas and flavors of its haute cuisine and mixology in its exclusive restaurants of international renown.

**Winner of the Travvy Awards 2022 in 1 category: Best Destination in Mexico** | Microdestinations included in the Top 10 popular in Mexico by the TripAdvisor Travelers' Choice Awards 2021 | Exclusive AAA category hotels and resorts | Certified as a Safe Destination by the WTTC (World Travel and Tourism Council) | + 15 internationally recognized water and adventure parks | International gastronomic and musical festivals.

AIR CONNECTIONS



## NATIONAL

11 AIRLINES IN CHARGE OF 26 CITIES



## INTERNATIONAL

51 AIRLINES IN CHARGE OF 105 CITIES





### Golf courses with majestic landscapes

Costa Mujeres is the new tourist area in the Mexican Caribbean that stands out for the wonderful **natural environment** that surrounds it; mangroves, tropical jungle, white sand beaches and the majestic turquoise blue sea; that in combination with the exclusive lodging centers make it an **ideal place for rest and relaxation**.

Land connection with Cancun and sea connection with Isla Mujeres | New and exclusive resorts with recognitions and awards by World Travel Awards 2021 | Golf courses with majestic landscapes | **Certified as a Safe Destination by the WTTC (World Travel and Tourism Council)** Beautiful Blue Flag certified beaches.

# COSTA MUJERES

STANDS OUT FOR THE WONDERFUL NATURAL ENVIRONMENT THAT SURROUNDS IT; MANGROVES, TROPICAL JUNGLE, WHITE SAND BEACHES AND THE MAJESTIC TURQUOISE BLUE SEA 🐡





- Perfect weather all year round
- Privileged geographical location

-New international connections direct flight from Madrid, España

# LOS CABOS

**+ 20,000 HOTEL ROOMS**  
48 km of beautiful beaches

The pristine blue waters of the Sea of Cortez create the perfect backdrop for any kind of getaway. A world-class **destination composed of beautiful desert and tropical landscapes**; offers luxury hotels, award-winning beaches, year-round good weather and internationally renowned cuisine. Home of the iconic Arch of Land's End, where the Sea of Cortez and the Pacific Ocean meet.

Mexico's first destination | **Destination awarded by the Travel Awards 2022 in 2 categories: Best Luxury Destination and Best Culinary Destination in Mexico** | + 30 certifications of clean and sustainable beaches Certified as a Safe Destination by the WTTC (World Travel and Tourism Council) | First destination certified for its health security worldwide | Future openings: Four Seasons Cabo del Sol, Park Hyatt, St. Regis and Solaz.

AIR CONNECTIONS



## NATIONAL

4 AIRLINES IN CHARGE OF 9 CITIES



## INTERNATIONAL

14 AIRLINES IN CHARGE OF 34 CITIES





-“4th Most Popular Destination in Mexico” in the 2020 Traveler's  
-Choice the best of the best by Tripadvisor  
-More than 1000 restaurants in the destination

# PUERTO VALLARTA

## + 40,000 HOTEL ROOMS

12 km of beautiful beaches

Puerto Vallarta is defined by the natural charm of its beaches embraced **by the Sierra Madre mountains**; the essence of its culture, gastronomy and traditions; and the warmth and hospitality of being welcomed like a friend. This magical destination has an authentic Mexican taste and spirit.

Destination awarded by the Travvy Awards 2022 in 4 categories: Best Destination and Best Culinary Destination, Best Tourism Board in Mexico | **Certified by SITE (Society of Incentive & Travel Executives) as a professional and incentive destination YBR (Your Best Reward)** | Third airport in the country with the highest number of flights and connections to major cities | Certified as a Safe Destination by the WTTC (World Travel and Tourism Council) Gourmet destination par excellence | **Recognized by the Condé Nast Magazine Travelers Readers Choice Award as one of the 40 best small cities in the world.**

AIR CONNECTIONS



### NATIONAL

650 FLIGHTS PER MONTH



### INTERNATIONAL

1087 FLIGHTS PER MONTH





Seal “Safe Travel” awarded by the  
World Travel and Tourism Council

# RIVIERA NAYARIT

**+ 18,650 HOTEL ROOMS**

Riviera Nayarit Resorts in Best of the  
“2020 Readers Choice Awards”

## NATIONAL

11 AIRLINES IN CHARGE OF 24 CITIES

## INTERNATIONAL

51 AIRLINES IN CHARGE OF 105 CITIES

A tropical paradise that combines the beauty of its natural attractions and traditions with the exclusivity and luxury of its hospitality. Embraced by the Pacific Ocean and the Sierra Madre Occidental, **it dazzles a precious treasure:** the Riviera Nayarit, the new and fabulous paradise of Mexico!

Included in the Top 10 Beaches and Popular Destinations of México by TripAdvisor Travelers' Choice Awards 2021 | **Destination awarded by the Travvy Awards 2021 in 3 categories: Best Destination, Best Luxury Destination and Best Culinary Destination in Mexico** | Destination of Diamonds: recognized by the American Automobile Association (AAA), maximum distinction granted to establishments of lodging and gastronomy worldwide | Certified as a Safe Destination by the WTTC (World Travel and Tourism Council) | More than 20 microdestinations with different landscapes and natural attractions.





Economic and commercial  
capital of the country

# MEXICO CITY

+ 51,192 HOTEL ROOMS

Second largest city number museums in the world

The capital of Mexico, a favorite destination for thousands of tourists that has it all. **The culture, art, architecture and gastronomy** of an entire nation can be found in this international venue that hosts the most important events. Without a doubt, an ideal city to create unique experiences that will never cease to amaze you.

Destination recognized by Travel + Leisure as: Destination of the Year 2022 | **Destination awarded by the World Travel Awards in the category: Best Destination for Business Travel 2021** | International Airport with the greatest connection in Central America | Certified as a Safe Destination by the WTTC (World Travel and Tourism Council) | **Venue of the Mexican Grand Prix F1 2022** | + 10 micro-destinations per land connection | Internationally renowned hotels and restaurants.

AIR CONNECTIONS



## NATIONAL

5 AIRLINES IN CHARGE OF 37 CITIES



## INTERNATIONAL

21 AIRLINES IN CHARGE OF 43 CITIES





Recognized by Condé Nast Traveler and Travel + Leisure as the Best City in the World 2021

## SAN MIGUEL DE ALLENDE

**+ 1,800 HOTEL ROOMS**

Forge of Mexico's Independence

A magical destination in the heart of Mexico. Considered **one of the most charming cities and declared World Heritage Site by UNESCO**, San Miguel de Allende combines its traditions and colonial architecture with the cosmopolitan spirit that distinguishes it thanks to its exclusive properties, Internationally renowned art galleries and restaurants.

Easy accessibility. Two international airports close to the city | **Declared a World Heritage Site by UNESCO in 2008** | Recognized by Condé Nast Traveler and Travel + Leisure as the Best City in the World 2021 | Certified as a Safe Destination by the WTTC (World Travel and Tourism Council) | **Destination awarded by the Travvy Awards 2021 in 1 category: Best Luxury Destination in Mexico** | Exclusive 5-star Concept Hotels.

AIR CONNECTIONS



### NATIONAL



### INTERNATIONAL







**Tropical Incentives®**  
DMC

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# DOMINICAN REPUBLIC

Site







+7.2 million annual visitors

# PUNTA CANA

## + 45,000 HOTEL ROOMS

DISCOVER THE MAGIC OF THIS IMPRESSIVE  
DESTINATION LOCATED IN THE HEART OF THE  
CARIBBEAN 🏝️

A hidden treasure in the Caribbean. Punta Cana is one of the world's top tourist destinations and the most popular in the Dominican Republic, offers first class hotels and more exclusive resorts with business infrastructure that will allow you to enjoy the **best amenities** for your corporate event or incentive trip.

Exclusive resorts with awards and awards by Word Travel Awards 2021 | **Destination awarded by Word MICE Awards 2021** | International Airport with connections in the Caribbean, Central America and Europe | Certified as a Safe Destination by the WTTC (World Travel and Tourism Council).





It has a wide variety of amazing crystalline beaches around its coasts on the Saona and Catalina Islands

# BAYAHIBE

## + 3,700 HOTEL ROOMS

WIDE RANGE OF WATER SPORTS AND ACTIVITIES, SUCH AS DIVING, SNORKELING, AMONG OTHERS 🐠

Relax on the quiet beaches of Bayahibe, a small village located southeast of La Romana. A Caribbean paradise with beautiful turquoise blue beaches and **colonial architecture** that create unique experiences.

16 kilometers away from La Romana | **Ideal place for diving activities** | Excellent atmosphere and night life | Blue Flag certified beaches.





Noted for the excellent hospitality that offers  
the most famous resorts in the world

# LA ROMANA

## + 4,000 HOTEL ROOMS

LA ROMANA IS ONE OF THE MOST COVETED  
AND EXCLUSIVE BEACH DESTINATIONS IN  
THE CARIBBEAN 🏖️

A piece of the Mediterranean in the Caribbean. La Romana is a beautiful city of the Dominican Republic located on the coast of the island, its architecture and art houses exclusive resorts of international renown for its visitors as well as select **activities full of history and culture.**

Exclusive places for events and meetings | **Exclusive resorts with recognition and awards by World Travel Awards 2021** | Internationally renowned art galleries and workshops | Certified as a Safe Destination by the WTTC (World Travel and Tourism Council).





Connecting more than 30 cities in America and Europe

The Capital, as it is affectionately called, transmits the pulse of **Dominican culture**. Where the old and the new converge perfectly, from the architecture and history of centuries of antiquity, to the large shopping centers, art galleries, an active and interesting nightlife and an irresistible gastronomic scene.

Exclusive resorts with recognitions and awards by Word Travel Awards 2021 | **Destination awarded by Word MICE Awards 2021 in the category: Best MICE Destination in the Caribbean** | Airports with international connections | Top destination in Traveler's Choice 2021 by TripAdvisor.

# SANTO DOMINGO

## + 5,000 HOTEL ROOMS

PERFECT HARMONY BETWEEN THE OLD AND THE MODERN LIFESTYLE 🏡





# LIVE THE TROPICAL INCENTIVES EXPERIENCES





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PUNTA CANA | BAYAHIBE | LA ROMANA | BOCA CHICA | SANTO DOMINGO



PUERTO VALLARTA & RIVIERA NAYARIT



LOS CABOS



MEXICO CITY



SAN MIGUEL DE ALLENDE







# DISCOVER MORE ABOUT US

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[www.tropicalincentives.com](http://www.tropicalincentives.com)



Site

