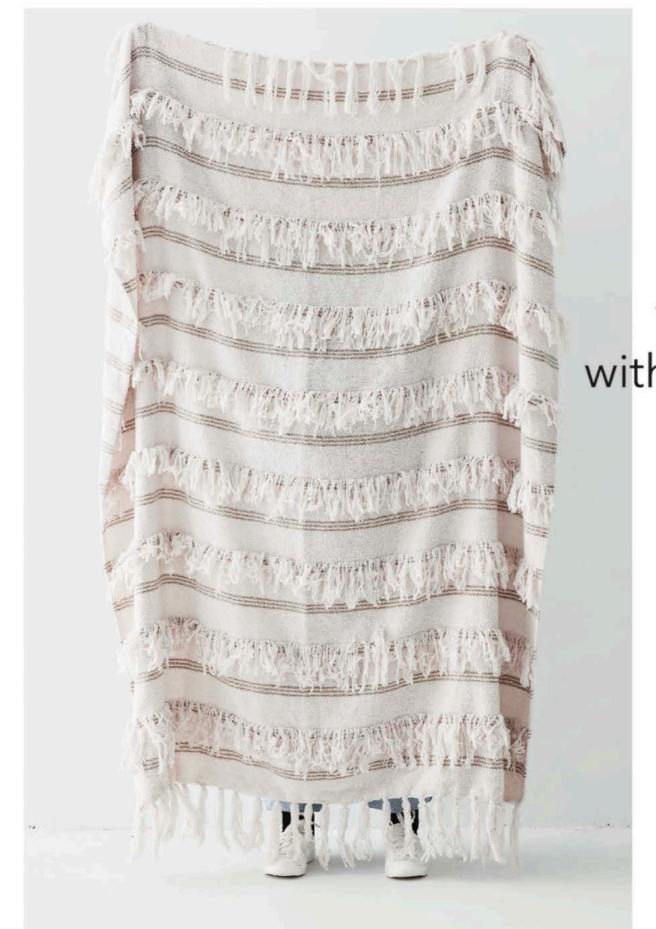


COMPANY PROFILE 2022 IMPORTER. DESIGNER. MERCHANDISER

## Who we are.

Artisan34 is the freshest home décor and textile company on the block. To say we develop and design high quality home décor is very true, as that is the essence of what we do- but it hardly tells the whole story...Our mission is to inspire- one product, presentation and customer at a time.



"I want to excite our customers with the same fire and passion that our team has when developing the product"

CEO, Amir Elliott

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**HOW WE GOT STARTED** 

# Facts & Figures

12M 10M 26M 25M

Sales

"What lies behind us and what lies before us are small matters compared to what lies within us."

2018

2019

2020

2021

2022

Artisan 34 was founded in 2018 by CEO Amir Elliott after many years of working in a fast-paced corporate environment.

Amir decided that it was time flip the script and embark on a journey to curate a work place different from that of his previous experiences.

Through hardwork & dedication, we were able to reach a 160% increase in sales for 2021 from the deficits felt in 2020 due to Covid-19

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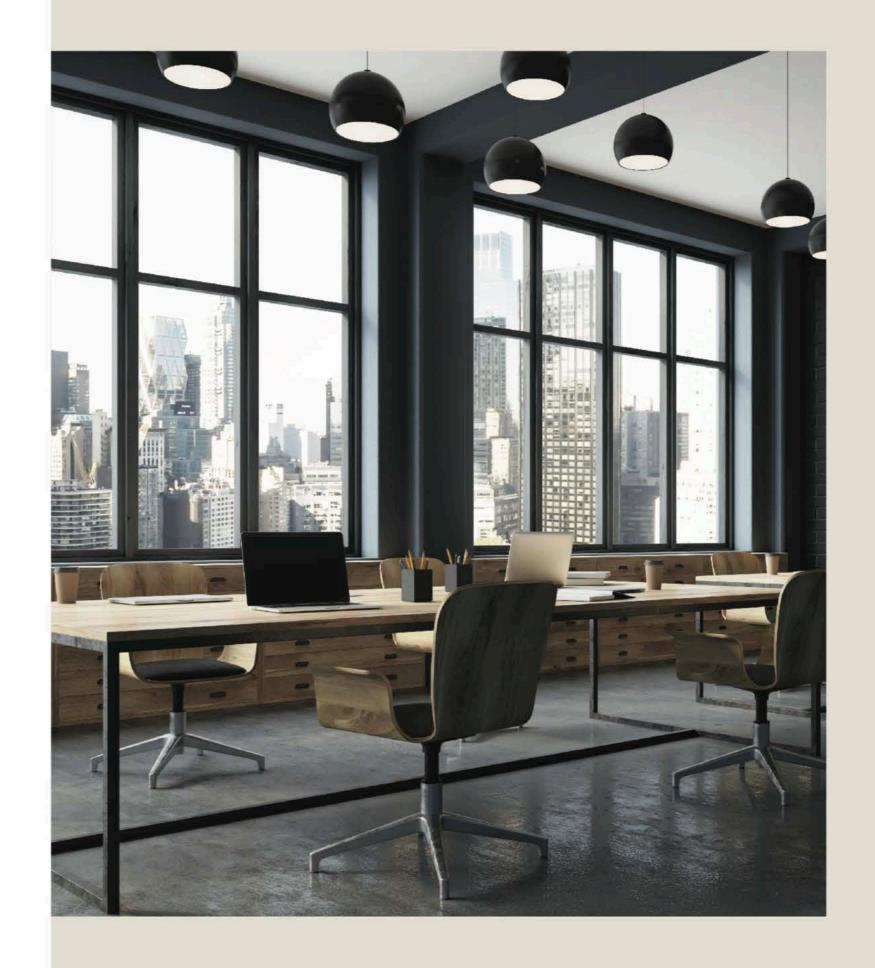
#### VISION. CULTURE. CREATIVITY.

# What sets us apart?

From the very beginning, we set out to be a different kind of company—one that not only manufactures great product, but also promotes connection.

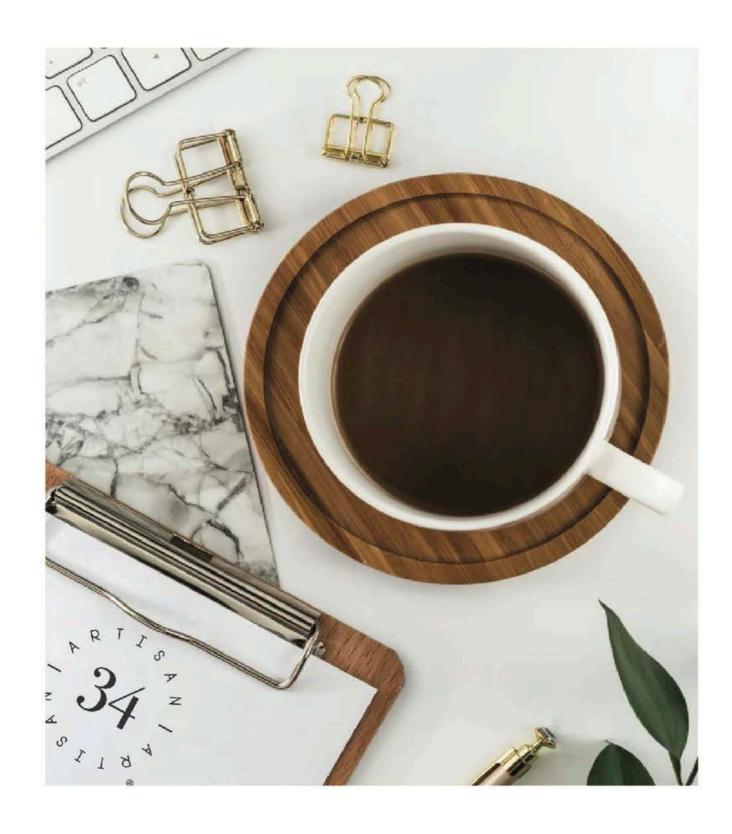
We strive to create a positive and inspiring work culture that values strong ethics, representing diversity and inclusion. By running our business under the values of positive people and purpose, our aim is to make doing business with us effortless and satisfying!

We're constantly working with trending styles and aesthetics of home fashions, and pushing our boundaries with sparks of imagination to continue delivering innovative, high quality product.



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## **Our Process**



O 1
Design & Product
Development

The Print Design & Product
Development teams analyze trending
styles & aesthetics to create top
notch product lines with curated
merchandising.

O2 Sourcing & Sampling

The Product Development team works closely with our Shenzhen office, as well as our other international factory partners, to source & sample high quality product, negotiating the most competitive price.

O3 Branding & Packaging

Our in-house team of creatives bring the story to life with impeccably coordinated branding & packaging, designed to excite the consumer & increase sales O4 Sales & Distribution

Feel at ease placing your trust in our knowledgeable sales team to ensure the partnership established is equally as a lucrative as it is effortless and fun!

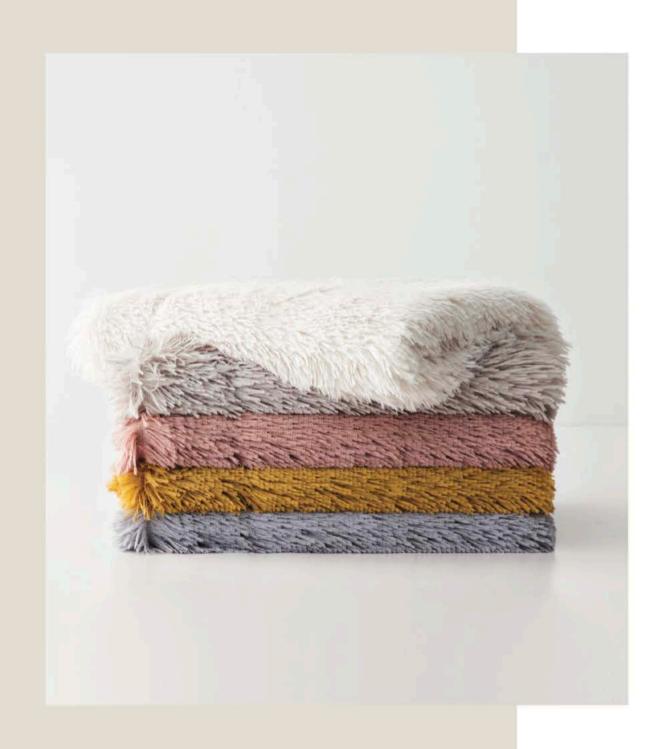
Production & Logistics

Production & Logistics then take over & communicate with our factories to ensure a smooth timeline from sampling through to bulk production & Shipping

WE'VE GOT YOU COVERED START TO FINISH

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# **Product Lines & Capabilities**



## **Decorative Home**

Throws
Decorative Pillows

## **Bedding**

Blankets Comforters Sheets Quilts Pillow Cases

#### **Bath**

Shower Curtains Curtain Hooks Mats Robes

## Baby

Throws Mats Blankets Quilts

## Pet

Throws Pet Beds

## Holiday

Tree Skirts Stockings We offer a variety of services including custom prints, exclusive branding and packaging, PDQs and Point of Purchase displays, product mappings, 3-dimensional CADS, and curated merchandising stories.

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## **Core Brands**

















Global Boho

Fresh & Hip

02

05



Modern Farmhouse

**Tranquil Serenity** 

03



Southwest Inspired

06



**Outdoors in Nature** 

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## **BRANDED BY ARTISAN34**

## In-house Brands

Artisan 34 Kids

Unwind by Artisan 34

Purpose by Artisan 34

The Beauty Room

Ophelia + Lily

Pine Street Park

Evergreen Lane

Honey + Liliah

La Belle Fleur

Waves

Folk Bradley

#### Pet

Artisan 34 Pet Lumina Lou Pet

Harlow's

Clyde's Pet Products

Skip & Sandy

Poppy's Farm

Pete & Lola

## Baby

Lumina Lou Baby Little Honey Alex & Quinn Co.

























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## **OUR RETAIL PARTNERS**

# **Shop Artisan 34**





































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## WHERE WE OPERATE

# Logistics

Artisan 34 maintains relationships with factories and quality control personnel in China, Pakistan and India. We are very selective with the factories we work with to ensure they meet our clients' standards.

Our distribution centers are managed by a superior logistics team in Edison, NJ and Fontana, CA. ShowroomNew York, NY USA

HeadquartersHazlet, NJ USA



International Offices
 Shenzhen, China

Factory Manufacturing
 China, India, Pakistan

Distribution Centers

Edison, NJ USA Fontana, CA USA



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#### PHILANTHROPIC + ENVIRONMENTAL ENDEAVORS

# **Giving Back**













Artisan34 is proud to partner with the Breast Cancer Research Foundation, an organization dedicated to ending breast cancer by advancing the world's most promising research. This year, in honor of Breast Cancer Awareness month; we have provided a QR code on all of the capsule's packaging that makes it easy for the consumer to donate to the BCRF, in conjucnction with our private donation of \$10,000.

Purpose by Artisan34 is our product line derived from recycled material. After launching the brand in 2021, we teamed up with the Save the Earth Conservatory, as well as the Save the Ocean Conservatory to develop a line of eco-friendly product and packaging, containing QR codes for consumers to donate.







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SAY HELLO &

# Check us out online!

**Amir Elliott** 

CEO

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"We look forward to working with you!"



## Instagram:

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@luminalou\_

@willowroadhome

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www.willowroadhome.com

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